

## **D. Economic Evaluation of Health Technology**

- D.1 Cost Benefit Analysis (CBA):  
Sixth Stool Guaiac Example
- D.2 Cost-effectiveness Analysis (CEA):  
Sixth Stool Guaiac Example
- D.3 Cost-effectiveness Analysis using QALY's:  
Surgery Example with uncertainty & discounting

How do we decide whether a particular medical procedure is worth the cost?

CBA is the standard tool in public economics.

CEA is used especially in health economics.

Bhattacharya, Hyde and Tu Chapter 14: Health Technology Assessment

## **D.1 Cost Benefit Analysis (CBA) Overview**

### **Demand and Supply Analysis**

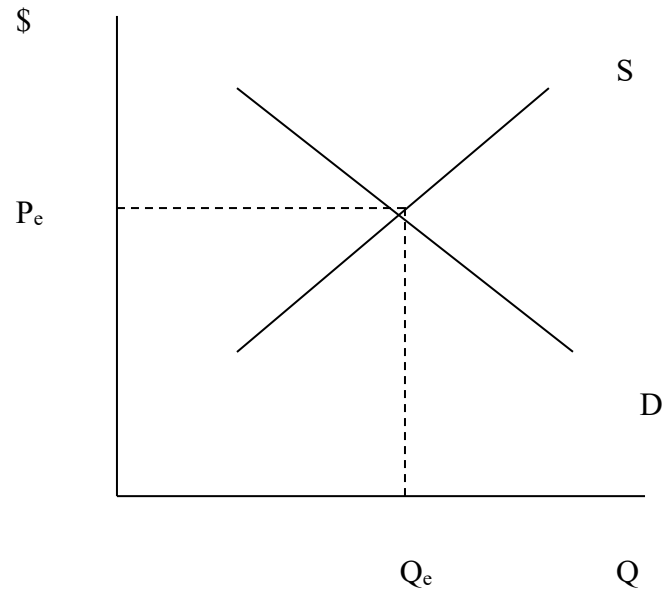
Usual way to determine, for example, optimal amount of Acetaminophen (either generic or Tylenol) for society.

Demand curve: amount that would be purchased at each price.

Supply curve: amount that would be supplied at each price.

Market equilibrium: quantity and associated price such that demand = supply.

Acetaminophen: price and # packets



## Marginal Benefit and Marginal Cost Analysis

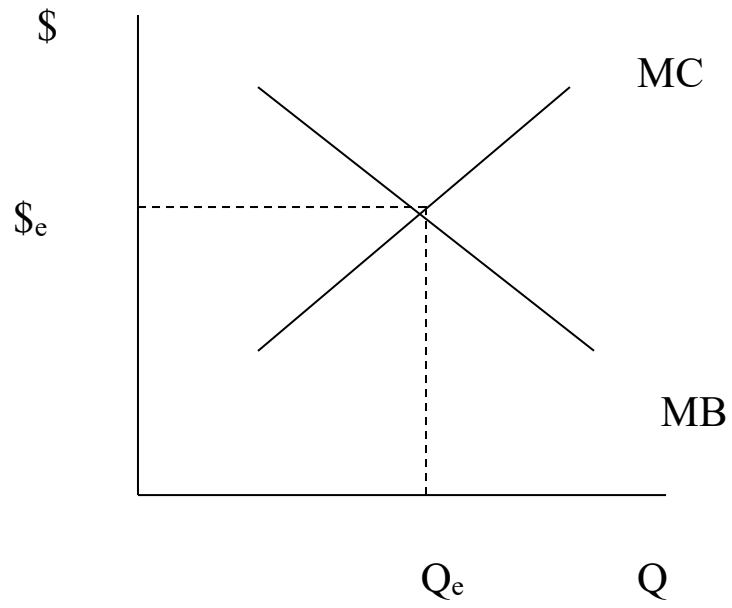
**Problem:** In health there may be no natural market.  
e.g. How do we determine the optimal number of screening tests for colon cancer?

**Solution:** Recreate D and S curves using MB and MC curves.

Demand curve: maximum amount consumer will pay for each unit = **marginal benefit (MB) curve.**

Supply curve: minimum amount firm will sell each unit for = **marginal cost (MC) curve.**

Screening tests: MC / MB and number



## MB and MC Analysis

Optimal Q is such that  $MB = MC$ .

This means that net benefit is maximized.

$$[\text{Max } (B-C) \text{ wrt } Q \implies d(B-C)/dQ = 0 \implies dB/dQ = dC/dQ]$$

And it means that consumer + producer surplus is maximized.

Standard tool to use for

- Public good [use social MB equals sum of individual MB's]
- Externality [replace MC by social MC or MB by social MB]
- Health applications where construct SMC and SMB.

## D.1 Cost Benefit Analysis (CBA): Sixth Stool Guaiac

### Test Details

Example from Neuhauser and Lewicki (NEJM, 1975).

Here use rounded numbers in Getzen (2<sup>nd</sup> ed., 2004, p.48-52).

[This example is not in subsequent editions of Getzen].

Screening program for colon cancer:

**Complication:** test is imperfect.

**Question:** what is the optimal number of tests?

### **Test accuracy:**

- Only 90% of cancer cases are detected
- And 20% of tests detect cancer when there is none.

### **Test costs:**

- \$4 for first stool test and \$1 for each additional stool test.
- \$100 for confirmatory enema test given to each person who test positive on stool test.

### **Test Benefits:**

Early treatment of colon cancer.

Difficult to estimate the benefit.

Suppose worth \$100,000 per case diagnosed.

**Screening Program:** 100,000 screened when 720 have undiagnosed colon cancer.



## First Test

Detects 90% of true cases:

$$0.9 \times 720 = 648.$$

+ false positives 20% of time:  $0.2 \times 100,000 = 20,000$ .

### Costs

Stool tests	$100,000 \times \$4$	=	\$400,000
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Enema tests	$(20,000 + 648) \times \$100$	=	<u>\$2,064,800</u>
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Total			<b>\$2,464, 800</b>
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### Benefits

Total	$648 \times \$100,000$	=	<b>\$64,800,000</b>
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[Variation: false positives are 20% of  $(100,000 - 720) = 19,856$

Costs are  $\$400,000 + (19,856 + 648) \times \$100 = \$2,450,400$ ]

## Second Test

Detects 90% of remaining cases:

$$0.9 \times (720-648) = 0.9 \times 72 = 64.8.$$

+ additional false positives 20% of time:

$$0.2 \times (100,000 - 20,000) = 16,000.$$

### Marginal Costs

Stool tests	100,000 x \$1	= \$100,000
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Enema tests	(16,000 + 65) x \$100	= <u>\$1,606,500</u>
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Total		<b>\$1,706,500</b>
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### Marginal Benefits

Total	64.8 x \$100,000	= <b>\$6,480,000</b>
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[Variation: false positives 20% of (100,000–19,856–720)=15,884.8  
Costs are \$100,000 + (15,884.8 + 64.8) x \$100 = \$1,694,960]

## Third Test

Detects 90% of remaining cases:

$$0.9 \times (720 - 648 - 64.8) = 0.9 \times 7.2 = 6.48.$$

+ additional false positives 20% of time:

$$0.2 \times (100,000 - 20,000 - 16,000) = 12,800.$$

### Marginal Costs

Stool tests	100,000 x \$1	= \$100,000
Enema tests	(12,800 + 6) x \$100	= <u>\$1,280,600</u>
Total		<b>\$1,380,600</b>

### Marginal Benefits

Total	6.48 x \$100,000	= <b>\$648,000</b>
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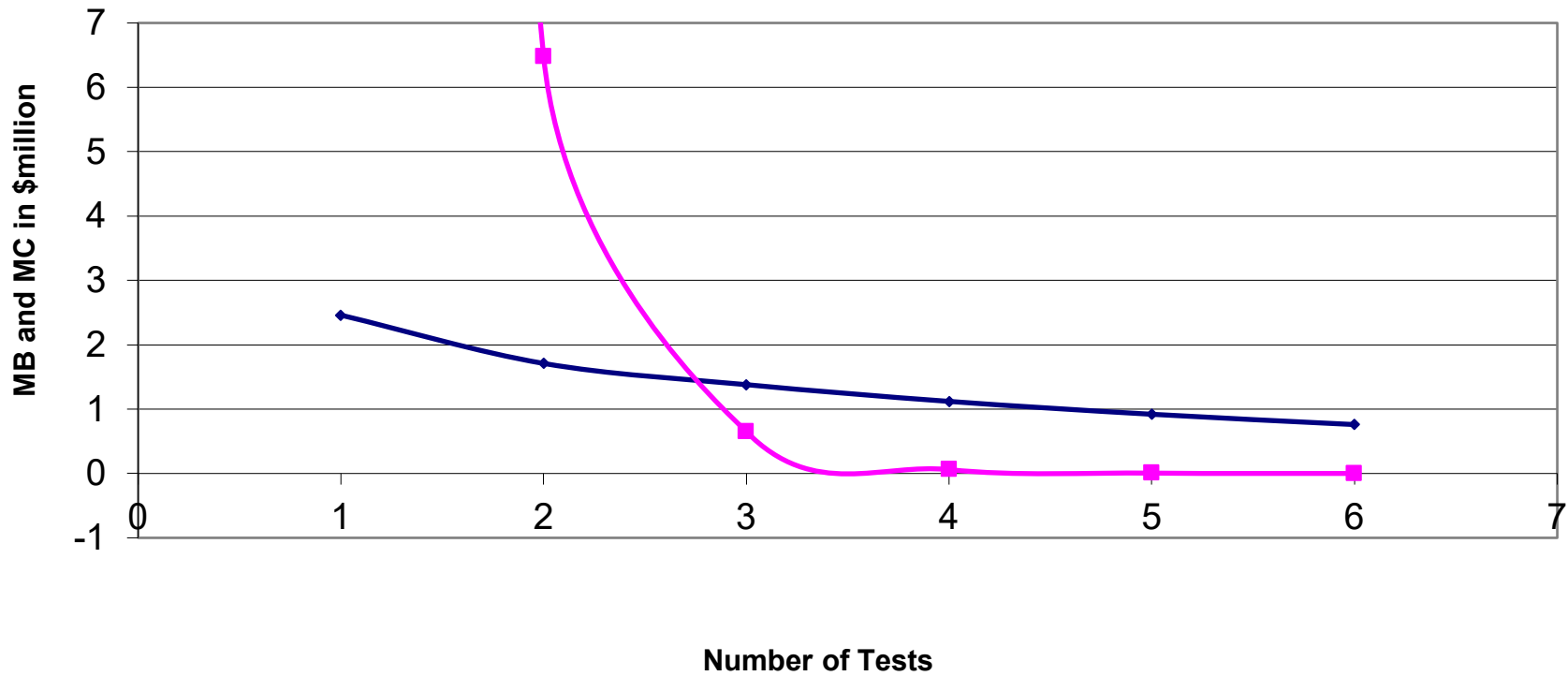
## Up to Six Tests

<b>Number of Tests</b>	<b>Cases Detected</b>	<b>Marginal Cost</b>	<b>Marginal Benefit</b>
0	0	-	-
1	648	\$2,464,800	\$64,800,000
2	712.8	\$1,706,500	\$6,480,000
3	719.28	\$1,380,600	\$648,000
4	719.928	\$1,124,100	\$64,800
5	719.9928	\$919,200	\$6,480
6	719.99928	\$755,400	\$648

MB = MC between two and three tests.

If early treatment is worth \$100,000 per case of early detection, then two tests are optimal, as on the third test we lose  $MC - MB = \$1,380,600 - \$648,000 = \$731,400$ .

**Marginal benefit and Marginal Costs  
plotted against Number of Tests**



## **D.2 Cost-effectiveness Analysis (CEA): Sixth Stool Guaiac**

**Cost-effectiveness analysis (CEA)** determines the **cost per standardized objective**, most notably life-year saved.

For comparing treatment A to B:

**Incremental Cost-effectiveness ratio (ICER)**

= incremental costs / incremental benefits

=  $[\text{Costs(A)} - \text{Costs(B)}] / [\text{Benefits(A)} - \text{Benefits(B)}]$

(One of the treatments may be no treatment).

For the sixth stool Guaiac test we do cost-effectiveness analysis for each test, using early detection as the objective.

We ask what is the **marginal cost per case of early detection** as the number of tests increases?

<b>Number of Tests</b>	<b>Extra Cases Detected</b>	<b>Marginal Cost</b>	<b>MC per extra case detected</b>
1	648	\$2,464,800	\$3,804
2	64.8	\$1,706,500	\$26,335
3	6.48	\$1,380,600	\$213,056
4	.648	\$1,124,100	\$1,734,722
5	.0648	\$919,200	\$14,185,185
6	.006488	\$755,400	\$116,430,000

Four or more tests are exceptionally expensive.

Even the third test is costing a lot per case detected, and money could be better used in some other way.

## D.2 CEA: Life-years Saved Example

Common objective for CEA is life-years saved.

Suppose that a person with terminal cancer has the following options

1. **No treatment:** Spend nothing and live two more years.
2. **Treatment:** Spend \$40,000 and live five more years.

Then cost-effectiveness analysis computes the **incremental cost of a year of life saved** through treatment (versus no treatment) as:

$$\begin{aligned} & (\$40,000 - \$0) / (5 - 2) \\ & = \$40,000 / 3 \\ & = \$13,333 \text{ per year of life saved.} \end{aligned}$$



### D.3 CEA Using QALY's

**Cost-utility analysis (CUA)** is a variation of CEA that adds an adjustment for quality of the outcome.

[A back-door way to bring in valuation].

In particular **quality-adjusted life years (QALY's)** adjust life years saved by multiplying by a quality factor.

[Aside: QALYs can also be used to compute

Quality-adjusted life expectancy (QALE) from age  $t=t_0$

$$= \sum_{t=t_0}^{\text{END}} q_t p_t$$

where  $q_t$  quality adjustment factor and  $p_t$  = probability survive to  $t$

In some cases we may use discounted QALE  $\sum_{t=t_0}^{\text{END}} \delta^t q_t p_t$  .]

## QALY Computation

Several methods are used

- Time trade-off: x years of condition H versus y years of perfect health
- Visual analogue scale: rate condition H on scale of 0 (worst possible health) to 100 (best possible healthy)
- Standard gamble: compare condition H with certainty to a gamble with perfect health (probability p) and death (probability 1-p)

Bhattacharya et al. Table 14.5 gives QALY factors from a 2004 study with a range depending on method used

e.g. 1 year in depression = 0.27 – 0.61 years in perfect health.

e.g. 1 year blind = 0.36 – 0.72 years in perfect health.

e.g. 1 year watery diarrhea = 0.75–0.92 years in perfect health.

## CEA using life-years saved in practice

Realistic problems have three complications:

- The outcome of treatment is **uncertain**, so we need to weight the probabilities of different outcomes.
- The analysis is over several years, so we need to **discount** future years costs and benefits to the present
  - the discount rate is typically 3% to 5%.
- The quality of life differs under different treatment and outcomes, so we need to use **QALY**'s.

## CEA Example

The following example uses data in Getzen (2004, p.65).

**1. No treatment:** Outcome is certain and is the following

Live 2 years

No additional costs

QALY adjustment factor 0.50.

**2. Treatment:** Outcome is uncertain with two possibilities

**a. Treatment is a success** (with probability 0.85):

Live 4 years

\$100,000 additional costs initially plus \$10,000 each year

QALY adjustment factor 0.80.

**b. Treatment is a failure** (with probability 0.15):

Live 0 years

\$100,000 additional costs

QALY not relevant

## **1: Analysis with just uncertainty**

**(but no time discounting or quality of life adjustment)**

The main complication is that two outcomes are possible with treatment. Use **expected values**.

### **Treatment**

Benefits:

$$\begin{aligned} & \text{Expected life years with transplant} \\ &= 0.15 \times 0 + 0.85 \times 4 \\ &= 3.40 \end{aligned}$$

Costs:

$$\begin{aligned} & \text{Expected costs with transplant} \\ &= 0.15 \times 100,000 + 0.85 \times 140,000 \\ &= 134,000. \end{aligned}$$

## **No Treatment**

Benefits: 2.0 years

Costs: \$0

## **Treatment Cost-effectiveness:**

Expected cost per additional expected life year

$$= (\$134,000 - \$0) / (3.40 - 2.0)$$

$$= \mathbf{\$95,714.}$$

## **2: CEA Analysis with uncertainty, time discount and QALYs**

<b>Year</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year4</b>	<b>Total</b>
Time Discount Factor	1.00	1/1.05	1/1.05 <sup>2</sup>	1/1.05 <sup>3</sup>	1.00
		=.9524	=.9070	=.8638	
<b>Baseline (no surgery)</b>					
LY (no discount)	1.00	1.00	0.00	0.00	2.00
QALY (no discount)	0.50	0.50	0.00	0.00	1.00
QALY discounted	0.50	0.4762	0.00	0.00	0.9762
Cost (no discount)	0	0	0	0	0
Cost discounted	0	0	0	0	0
<b>Surgery Succeeds (prob 0.85)</b>					
LY (no discount)	1.00	1.00	1.00	1.00	4.00
QALY (no discount)	0.80	0.80	0.80	0.80	3.20
QALY discounted	0.80	0.7619	0.7256	0.6911	2.979
Cost (no discount)	110,000	10,000	10,000	10,000	140,000
Cost (discount)	110,000	9,524	9,070	8,638	137,232
<b>Surgery Fails (prob 0.15)</b>					
LY (no discount)	0.0	0.0	0.0	0.0	0.0
QALY (no discount)	0.0	0.0	0.0	0.0	0.0
QALY discounted	0.0	0.0	0.0	0.0	0.0
Cost (no discount)	0	0	0	0	0
Cost (discount)	100,000	0	0	0	100,000

Use the previous table, weighting by the probabilities.

**Treatment:**

Benefits: Expected discounted QALYs with transplant  
 $= 0.15 \times 0 + 0.85 \times 2.9786 = 2.532.$

Costs: Expected costs with transplant  
 $= 0.15 \times 100,000 + 0.85 \times 137,232 = 131,647.$

**No Treatment:**

Benefits: Discounted QALYs without transplant = 0.976.

Costs: \$0

**Treatment Cost-effectiveness:**

Expected discounted cost per additional expected QALY saved  
 $= (\$131,647 - \$0) / (2.532 - 0.976)$   
 $= \mathbf{\$84,600.}$

In practice this would be used to compare the cost-effectiveness of alternative treatments.



## **QALY League Tables**

From Getzen (2013, Table 3.8) from a 1995 U.K. study

Present value of extra cost per QALY versus no treatment

\$450	Physician advice to stop smoking
\$1,900	Pacemaker implant for heart block
\$2,000	Hip replacement
\$2,800	CABG for severe angina left main disease (coronary artery bypass graft)
\$8,200	Kidney transplant
\$9,500	Breast cancer screening
\$14,000	Heart transplant

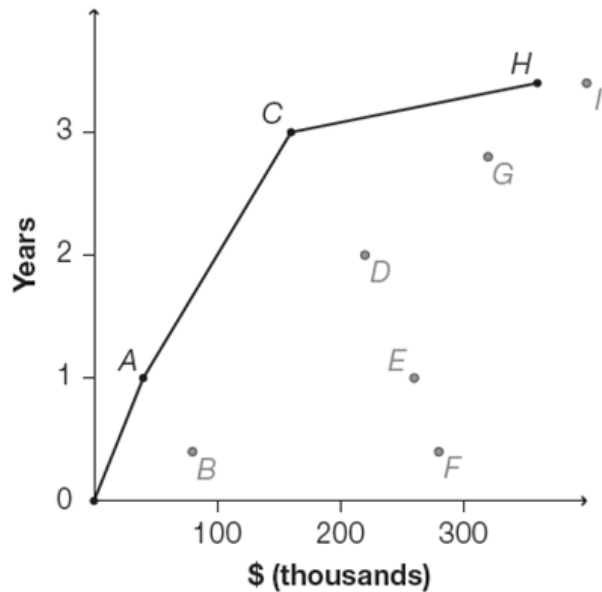
## Comparing Multiple Treatments for a given problem

For each treatment get cost and benefits (e.g. life-years saved).

Draw graph with **benefit on y axis** and **cost on x axis**.

Drop dominated treatments (below the line) for which there is another treatment that has lower cost and higher benefit.

Cost-effectiveness frontier (CEF) links nondominated treatments.



Incremental cost-effectiveness ratio (ICER) between any two treatments is the inverse slope of CEF.

# Complications of CBA, CEA and CUA in health applications

## Measuring Costs (CBA, CEA and CUA)

- Medical costs are below medical charges (“posted price”)
- Follow-up costs (can exceed treatment costs)
- Time and Pain of Patient and Family
- Time and Inconvenience of Provider

## Measuring Benefits (CBA)

- What is \$ benefit of improved health?
- Measuring productivity benefit in workplace by wages earned treats different people differently.
- How to value life saved?

## **The Value of a Life Saved**

**1. Constructive method:** use PDV of future earnings.

This is used for damages to individual in legal cases.

### **2. Indirect methods**

- called value of a statistical life

- marginal consideration for small changes in mortality risks

#### **a. Willingness to pay (WTP)**

This uses consumer behavior to avoid risk of death.

e.g. 0.00001 ↓ in death costs \$10 for home fire detectors

then life worth  $\$10 / .00001 = \$1$  million.

**b. Willingness to accept** uses compensating wage differential for exposure to death.

e.g. 0.0001 ↑ in death means \$240 ↑ in salary

then life worth  $\$240 / .0001 = \$2.4$  million.

Indirect methods are appropriate for health policy.

- measure value of small changes in mortality risks and then scales up to one life.
- called the value of a statistical life, a marginal consideration of willingness to pay for a small reduction in mortality risks
- relevant metric as health policy costs are also marginal.

They give a big range for the statistical value of a life.

Examples used by U.S. federal agencies are the following.

Environmental Protection Agency (EPA) used \$9.1 million in 2010.

Food and Drug Administration (FDA) used \$9.3 million in 2015.

U.S. Department of Transportation used \$9.2 million in 2014.

## Disability-Adjusted Life Expectancy and Life-Years

QALYs are used to measure gains in health due to treatment.

An alternative weighting scheme is used to measure health lost due to disease and disability. This uses **disability weights**, that are computed for thousands of diseases and disabilities.

Disability-adjusted life-year (DALY)

= Number of years lost due to ill-health, disability or early death

= Years of Life Lost due to premature death (YLL)

+ Years Lived with disability (YLD) weighted by disability weight

The weights can also be used to compute disability-adjusted life expectancy (DALE).

QALY and DALY are examples of health-adjusted life-years (HALY).